

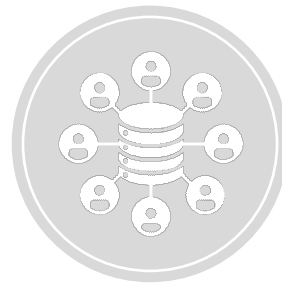
Orthogonal designs



Key concepts
& study plan



Experimental
design



Data collection
& processing



Model specification
& estimation



Interpretation
& application

Orthogonal designs

Outline

- ❑ Basic building blocks: orthogonal arrays
- ❑ Generating orthogonal designs
- ❑ Relevant videos to watch

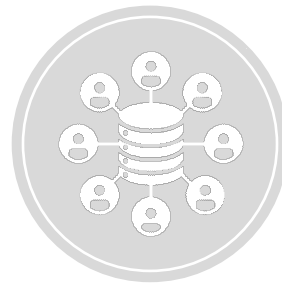
Basic building blocks: orthogonal arrays



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Basic building blocks: orthogonal arrays

Orthogonal array

- Table where each column describes a factor in an experiment
 - Each column contains values 0, 1, 2, ... (design coding) to represent levels of an attribute
 - Each row describes a specific combination of levels across all attributes
 - Balance within each column and across pairs of columns

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓

4x 0
4x 1

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓

4x 0
4x 1

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓

2x 0
2x 1
2x 2
2x 3

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓

4x 0
4x 1

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓
- Balance across 2 columns ✓

2x 0 0
2x 0 1
2x 1 0
2x 1 1

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓
- Balance across 2 columns ✓

1x 0 0
1x 0 1
1x 0 2
1x 0 3
1x 1 0
1x 1 1
1x 1 2
1x 1 3

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓
- Balance across 2 columns ✓

2x 0 0
2x 0 1
2x 1 0
2x 1 1

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓
- Balance across 2 columns ✓

1x	0	0
1x	0	1
1x	0	2
1x	0	3
1x	1	0
1x	1	1
1x	1	2
1x	1	3

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓
- Balance across 2 columns ✓

2x 0 0
2x 0 1
2x 1 0
2x 1 1

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Example – Orthogonal array

- Balance within a column ✓
- Balance across 2 columns ✓

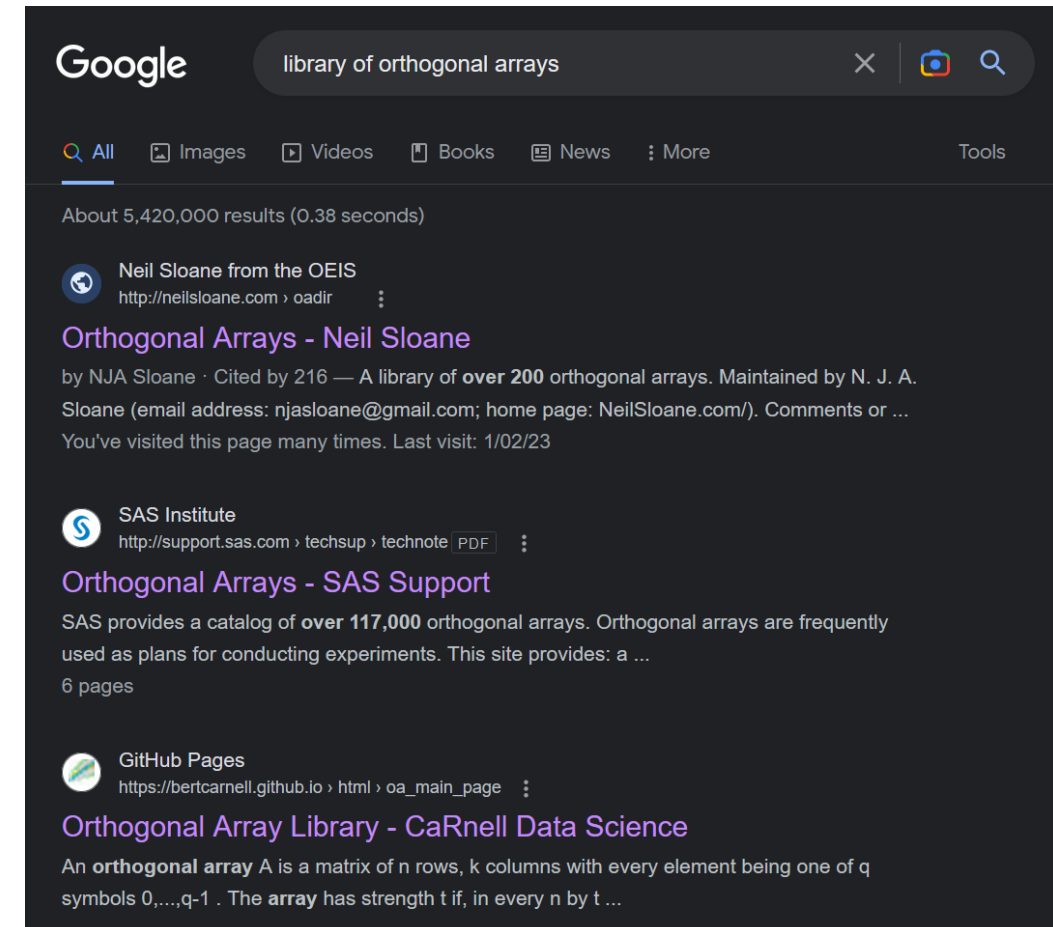
1x	0	0
1x	0	1
1x	1	0
1x	1	1
1x	2	0
1x	2	1
1x	3	0
1x	3	1

0	0	0	0
0	1	2	1
1	0	1	1
1	1	3	0
0	0	3	1
0	1	1	0
1	0	2	0
1	1	0	1

Basic building blocks: orthogonal arrays

Finding orthogonal arrays

- ❑ Online libraries
 - Search for “library of orthogonal arrays”
 - support.sas.com/techsup/technote/ts723_Designs.txt
 - neilsloane.com/oadir
- ❑ Software tools
 - SAS
 - Ngene
 - SurveyEngine
 - SPSS
 - JMP



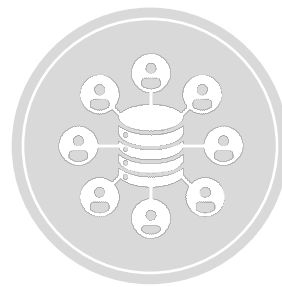
Generating orthogonal designs



Key concepts
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**Experimental
design**



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Generating orthogonal designs

Steps

1. Define list of attributes
2. Define levels per attribute
3. Find suitable orthogonal array
4. Assign columns in orthogonal array to attributes in design
5. Augment levels for generic attributes to minimise overlap
6. Replace design coding with actual attribute levels in design



Experimental design software tools
generate orthogonal designs by
automatically performing these steps

Generating orthogonal designs

Example

- ❑ Bike alternative with attribute 'dist'
- ❑ Bus A and Bus B alternative with attributes 'time' and 'cost'

Bike	Bus A		Bus B	
dist	time _A	cost _A	time _B	cost _B
2	10	1	20	3
2	20	2	30	1
2	30	3	10	2
5	10	2	20	1
5	20	3	30	2
5	30	1	10	3
10	10	3	20	2
10	20	1	30	3
10	30	2	10	1

Bike	Bus A	Bus B
5 km	20 min \$3	30 min \$2
☐	☐	☐

Generating orthogonal designs

Step 1 – Define list of attributes

- Note that two attributes are generic

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$



Generating orthogonal designs

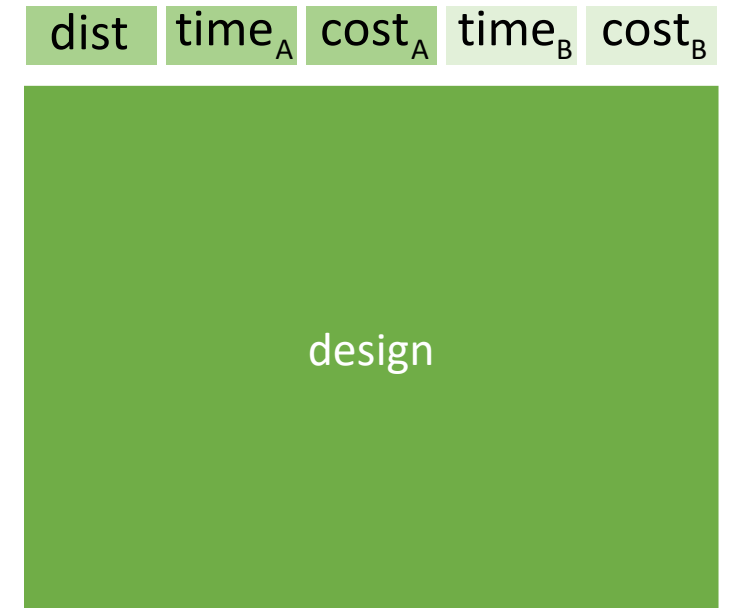
Step 2 – Define levels per attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3



Generating orthogonal designs

Step 3 – Find suitable orthogonal array

- At least 3 columns with 3 levels

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3



Generating orthogonal designs

Step 3 – Find suitable orthogonal array

- At least 3 columns with 3 levels

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

orthogonal array

0	0	0	0
0	1	1	2
0	2	2	1
1	0	1	1
1	1	2	0
1	2	0	2
2	0	2	2
2	1	0	1
2	2	1	0

dist	time _A	cost _A	time _B	cost _B
design				

Generating orthogonal designs

Step 4 – Assign columns in orthogonal array to attributes in design

- Select any 3 columns

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

orthogonal array

0	0	0	0
0	1	1	2
0	2	2	1
1	0	1	1
1	1	2	0
1	2	0	2
2	0	2	2
2	1	0	1
2	2	1	0

dist	time _A	cost _A	time _B	cost _B

Generating orthogonal designs

Step 4 – Assign columns in orthogonal array to attributes in design

- 'dist' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

orthogonal array

	0	0	0
	1	1	2
	2	2	1
	0	1	1
	1	2	0
	2	0	2
	0	2	2
	1	0	1
	2	1	0

dist	time _A	cost _A	time _B	cost _B
0				
0				
0				
1				
1				
1				
2				
2				
2				

Generating orthogonal designs

Step 4 – Assign columns in orthogonal array to attributes in design

□ 'time' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

orthogonal array

	0	0
	1	2
	2	1
	1	1
	2	0
	0	2
	2	2
	0	1
	1	0

dist	time _A	cost _A	time _B	cost _B
0	0			
0	1			
0	2			
1	0			
1	1			
1	2			
2	0			
2	1			
2	2			

Generating orthogonal designs

Step 4 – Assign columns in orthogonal array to attributes in design

□ 'cost' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

orthogonal array

	0
	2
	1
	1
	0
	2
	2
	1
	0

dist	time _A	cost _A	time _B	cost _B
0	0	0		
0	1	1		
0	2	2		
1	0	1		
1	1	2		
1	2	0		
2	0	2		
2	1	0		
2	2	1		

Generating orthogonal designs

Step 5 – Augment levels for generic attributes to minimise overlap

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

dist	time _A	cost _A	time _B	cost _B
0	0	0		
0	1	1		
0	2	2		
1	0	1		
1	1	2		
1	2	0		
2	0	2		
2	1	0		
2	2	1		

Generating orthogonal designs

Step 5 – Augment levels for generic attributes to minimise overlap

- Shift the 'time' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

+1 shift

0 → 1

1 → 2

2 → 0

dist	time _A	cost _A	time _B	cost _B
0	0	0	1	
0	1	1	2	
0	2	2	0	
1	0	1	1	
1	1	2	2	
1	2	0	0	
2	0	2	1	
2	1	0	2	
2	2	1	0	

Generating orthogonal designs

Step 5 – Augment levels for generic attributes to minimise overlap

- Shift the 'cost' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

+2 shift

0 → 2

1 → 0

2 → 1

dist	time _A	cost _A	time _B	cost _B
0	0	0	1	2
0	1	1	2	0
0	2	2	0	1
1	0	1	1	0
1	1	2	2	1
1	2	0	0	2
2	0	2	1	1
2	1	0	2	2
2	2	1	0	0

Generating orthogonal designs

Step 6 – Replace design coding with actual attribute levels in design

- Relabel the attribute levels (often done within the survey instrument)

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

dist	time _A	cost _A	time _B	cost _B
0	0	0	1	2
0	1	1	2	0
0	2	2	0	1
1	0	1	1	0
1	1	2	2	1
1	2	0	0	2
2	0	2	1	1
2	1	0	2	2
2	2	1	0	0

Generating orthogonal designs

Step 6 – Replace design coding with actual attribute levels in design

- Relabel 'dist' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

Relabelling

0 → 2
1 → 5
2 → 10

dist	time _A	cost _A	time _B	cost _B
2	0	0	1	2
2	1	1	2	0
2	2	2	0	1
5	0	1	1	0
5	1	2	2	1
5	2	0	0	2
10	0	2	1	1
10	1	0	2	2
10	2	1	0	0

Generating orthogonal designs

Step 6 – Replace design coding with actual attribute levels in design

- Relabel 'time' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

Relabelling

0 → 10
1 → 20
2 → 30

dist	time _A	cost _A	time _B	cost _B
2	10	0	20	2
2	20	1	30	0
2	30	2	10	1
5	10	1	20	0
5	20	2	30	1
5	30	0	10	2
10	10	2	20	1
10	20	0	30	2
10	30	1	10	0

Generating orthogonal designs

Step 6 – Replace design coding with actual attribute levels in design

- Relabel 'cost' attribute

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

Relabelling

0 → 1
1 → 2
2 → 3

dist	time _A	cost _A	time _B	cost _B
2	10	1	20	3
2	20	2	30	1
2	30	3	10	2
5	10	2	20	1
5	20	3	30	2
5	30	1	10	3
10	10	3	20	2
10	20	1	30	3
10	30	2	10	1

Generating orthogonal designs

Final orthogonal design

$$V_{\text{bike}} = \beta_1 + \beta_2 \cdot \text{dist}$$

$$V_{\text{busA}} = \beta_3 \cdot \text{time}_A + \beta_4 \cdot \text{cost}_A$$

$$V_{\text{busB}} = \beta_3 \cdot \text{time}_B + \beta_4 \cdot \text{cost}_B$$

dist	time	cost
2	10	1
5	20	2
10	30	3

dist	time _A	cost _A	time _B	cost _B
2	10	1	20	3
2	20	2	30	1
2	30	3	10	2
5	10	2	20	1
5	20	3	30	2
5	30	1	10	3
10	10	3	20	2
10	20	1	30	3
10	30	2	10	1

Generating orthogonal designs

More information

- ❑ Street, D.J., Burgess, L. & Louviere, J.J. (2005) Quick and easy choice sets: Constructing optimal and nearly optimal stated choice experiments. *International Journal of Research in Marketing*, 22(4), 459-470.
- ❑ Street, D.J. & Burgess, L. (2007) *The construction of optimal stated choice experiments: Theory and methods*. John Wiley & Sons.