

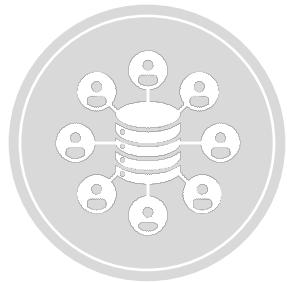
# Efficient designs



Key concepts  
& study plan



Experimental  
design



Data collection  
& processing



Model specification  
& estimation



Interpretation  
& application

# Efficient designs

## Outline

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- ❑ Determining design efficiency
- ❑ Generating efficient designs
- ❑ Sample size requirements
- ❑ Relevant videos to watch

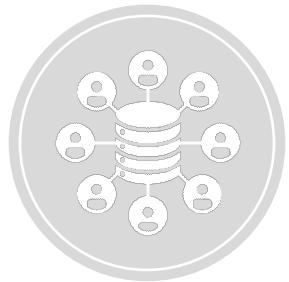
# Determining design efficiency



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# Determining design efficiency

## Efficiency

- ❑ An experimental design is more efficient if it captures **more information**
- ❑ More information means **more precise parameter estimates**



# Determining design efficiency

## Remember ...

- ❑ Covariance matrix is output of model estimation
- ❑ Standard errors are derived from the covariance matrix

$$\text{var}(\hat{\beta} | \mathbf{x}) = \begin{pmatrix} 0.36 & -0.14 & -0.07 \\ -0.14 & 0.79 & 0.06 \\ -0.07 & 0.06 & 0.12 \end{pmatrix}$$

$$se(\hat{\beta}_1 | \mathbf{x}) = \sqrt{0.36} = 0.60$$

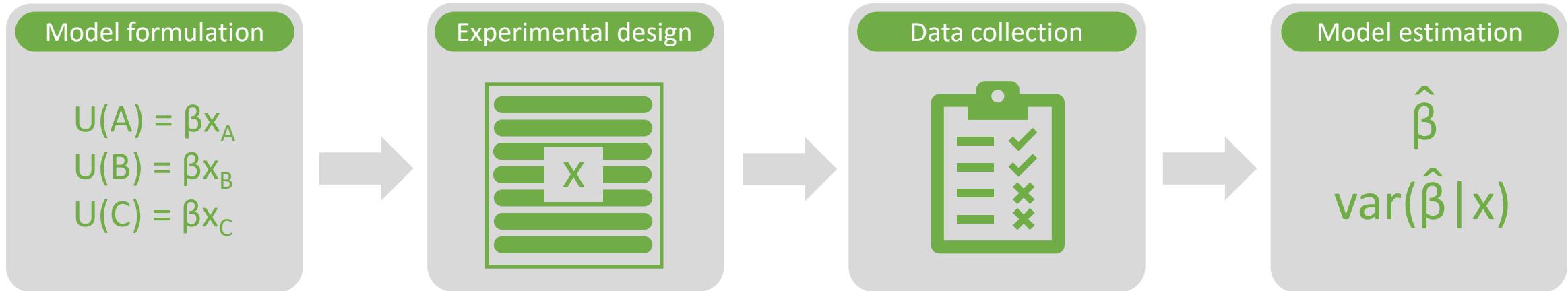
$$se(\hat{\beta}_2 | \mathbf{x}) = \sqrt{0.79} = 0.89$$

$$se(\hat{\beta}_3 | \mathbf{x}) = \sqrt{0.12} = 0.35$$

# Determining design efficiency

## Typical process for choice modelling with stated preference data

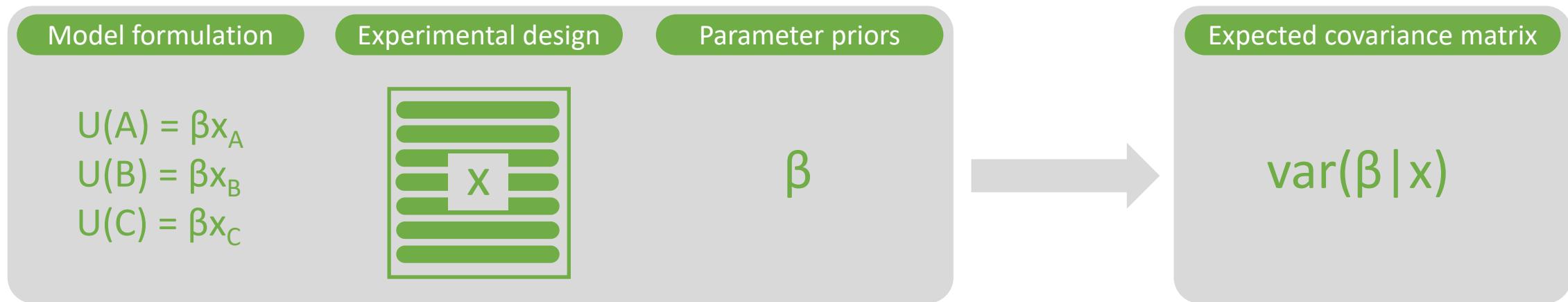
- Experimental design influences the covariance matrix (and thus standard errors)



# Determining design efficiency

## Predicting covariance matrix *before* data collection

- Expected covariance matrix does not depend on choice observations ( $y$ )
- Expected covariance matrix can be determined a priori based on parameter priors



# Determining design efficiency

## Expected covariance matrix for MNL model

□  $\text{var}(\beta | \mathbf{x}) = [I(\beta | \mathbf{x})]^{-1}$

where  $I(\beta | \mathbf{x}) = \sum_n \sum_t \sum_j (\mathbf{x}_{ntj} - \bar{\mathbf{x}}_{nt})' p_{ntj} (\mathbf{x}_{ntj} - \bar{\mathbf{x}}_{nt}), \quad \bar{\mathbf{x}}_{nt} = \sum_j \mathbf{x}_{ntj} p_{ntj}, \quad p_{ntj} = \frac{\exp(\beta \mathbf{x}'_{ntj})}{\sum_i \exp(\beta \mathbf{x}'_{nti})}$

- $I(\beta | \mathbf{x})$  is the (Fisher) information matrix
- $\mathbf{x}_{ntj}$  is a row vector of attribute levels for alternative  $j$  in choice task  $t$  for decision-maker  $n$
- $p_{ntj}$  is the probability that decision-maker  $n$  chooses alternative  $j$  in choice task  $t$
- $\beta$  is a row vector of parameter values

McFadden, D. (1973) Conditional logit analysis of qualitative choice behavior. In: Zarembka (ed.) *Frontiers in Econometrics*, Academic Press, NY, 105-142.

# Determining design efficiency

## Expected covariance matrix for MNL model in homogenous choice experiment

□  $\text{var}(\beta | \mathbf{x}) = [I(\beta | \mathbf{x})]^{-1}$

where  $I(\beta | \mathbf{x}) = \mathbf{Z}'\mathbf{Z}$ ,  $\mathbf{Z} = [\mathbf{z}_{tj}] \in R^{TJ \times K}$ ,  $\mathbf{z}_{tj} = (\mathbf{x}_{tj} - \bar{\mathbf{x}}_t) \sqrt{p_{tj}}$ ,  $\bar{\mathbf{x}}_t = \sum_j \mathbf{x}_{tj} p_{tj}$ ,  $p_{ntj} = \frac{\exp(\beta \mathbf{x}'_{ntj})}{\sum_i \exp(\beta \mathbf{x}'_{nti})}$

- $I(\beta | \mathbf{x})$  is the (Fisher) information matrix assuming a single respondent facing all choice tasks
- $\mathbf{x}_{tj}$  is a row vector of attribute levels for alternative  $j$  in choice task  $t$
- $p_{tj}$  is the probability that a decision-maker chooses alternative  $j$  in choice task  $t$
- $\beta$  is a row vector of parameter priors



Experimental design software, such as Ngene, calculates this for you

# Determining design efficiency

## Parameter priors

- Best guesses for parameter values
- Informative priors
  - Examples:  $\beta = 0.5, \beta = -0.8$
  - Based on pilot study
  - Based on literature study
  - Based on expert judgement
- Uninformative priors
  - Examples:  $\beta = 0, \beta = -0.0001$
  - No information, or only information on sign of parameter

Parameter priors

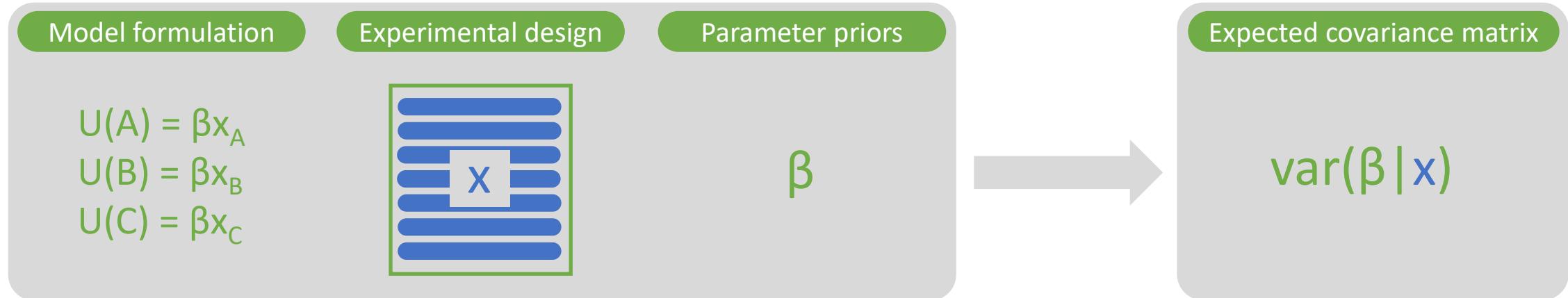
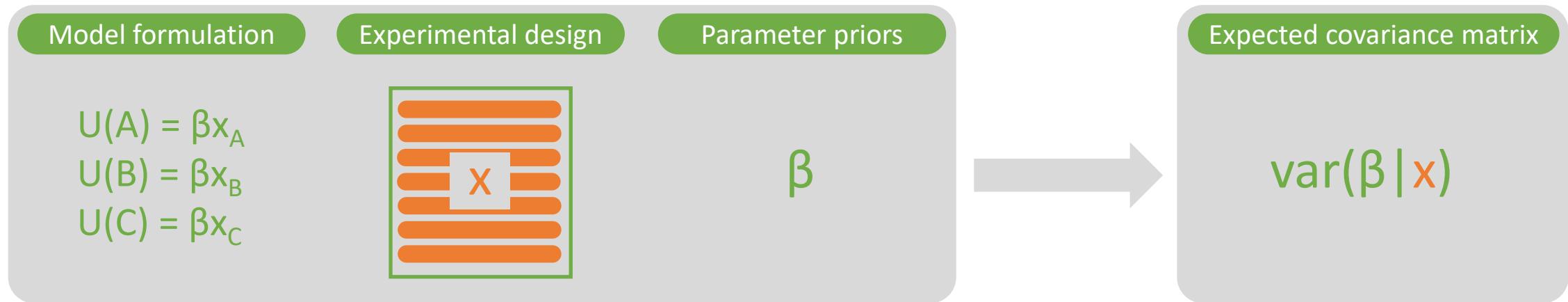
$\beta$



The closer the priors are to the actual parameter values, the more efficient the data collection from the choice experiment will be

# Determining design efficiency

Different designs result in different covariance matrices



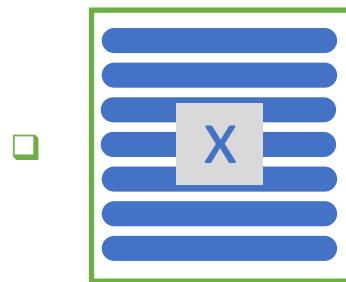
# Determining design efficiency

## Example

- For a given choice model and parameter priors, which experimental design is more efficient?



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.36 & -0.14 & -0.07 \\ -0.14 & 0.79 & 0.06 \\ -0.07 & 0.06 & 0.12 \end{pmatrix}$$



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.51 & -0.39 & -0.13 \\ -0.39 & 0.55 & 0.02 \\ -0.13 & 0.02 & 0.17 \end{pmatrix}$$

# Determining design efficiency

## Efficiency measures

### □ D-error

- Determinant of the expected covariance matrix
- Lower values indicate more efficient designs

$$\text{D-error} = (\det(\text{var}(\beta | \mathbf{x})))^{1/K}$$

### □ A-error

- Trace of the expected covariance matrix
- Lower values indicate more efficient designs

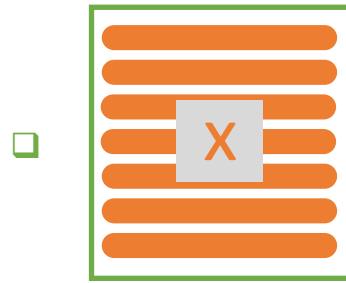
$$\text{A-error} = \frac{\text{tr}(\text{var}(\beta | \mathbf{x}))}{K}$$

$K$  = number of coefficients

# Determining design efficiency

## Example

- Which experimental design is more efficient?



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.36 & -0.14 & -0.07 \\ -0.14 & 0.79 & 0.06 \\ -0.07 & 0.06 & 0.12 \end{pmatrix}$$

D-error = 0.3029  
A-error = 0.4233



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.51 & -0.39 & -0.13 \\ -0.39 & 0.55 & 0.02 \\ -0.13 & 0.02 & 0.17 \end{pmatrix}$$

D-error = 0.2430  
A-error = 0.4100

# Determining design efficiency

## Example

- Which experimental design is more efficient?



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.36 & -0.14 & -0.07 \\ -0.14 & 0.79 & 0.06 \\ -0.07 & 0.06 & 0.12 \end{pmatrix}$$

D-error = 0.3029

A-error = 0.4233

				E1	▼	X	✓	fx	=MDETERM(A1:C3)^(1/3)
	A	B	C	D	E				
1	0.36	-0.14	-0.07		0.30287968				
2	-0.14	0.79	0.06						
3	-0.07	0.06	0.12						

# Determining design efficiency

## Example

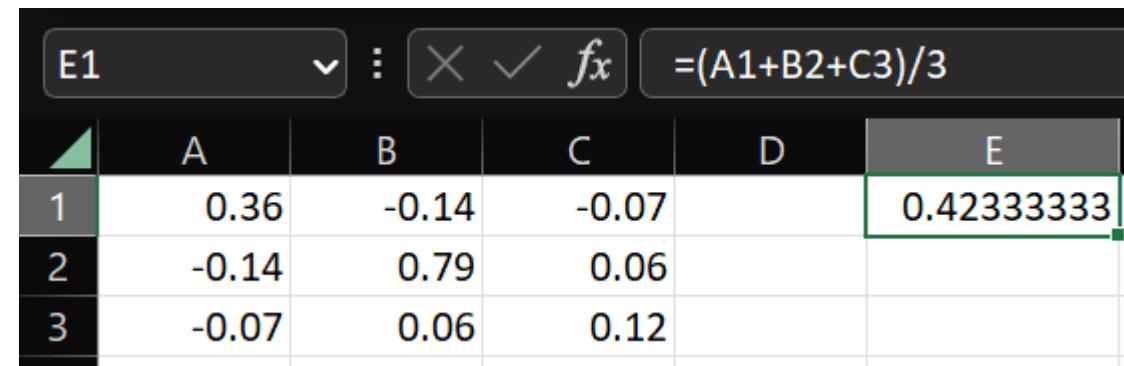
- Which experimental design is more efficient?



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.36 & -0.14 & -0.07 \\ -0.14 & 0.79 & 0.06 \\ -0.07 & 0.06 & 0.12 \end{pmatrix}$$

D-error = 0.3029

A-error = 0.4233



	A	B	C	D	E
1	0.36	-0.14	-0.07		0.423333333
2	-0.14	0.79	0.06		
3	-0.07	0.06	0.12		

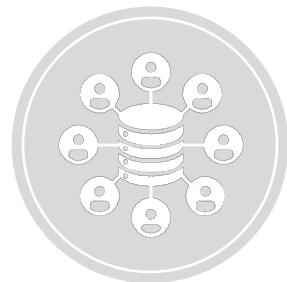
# Generating efficient designs



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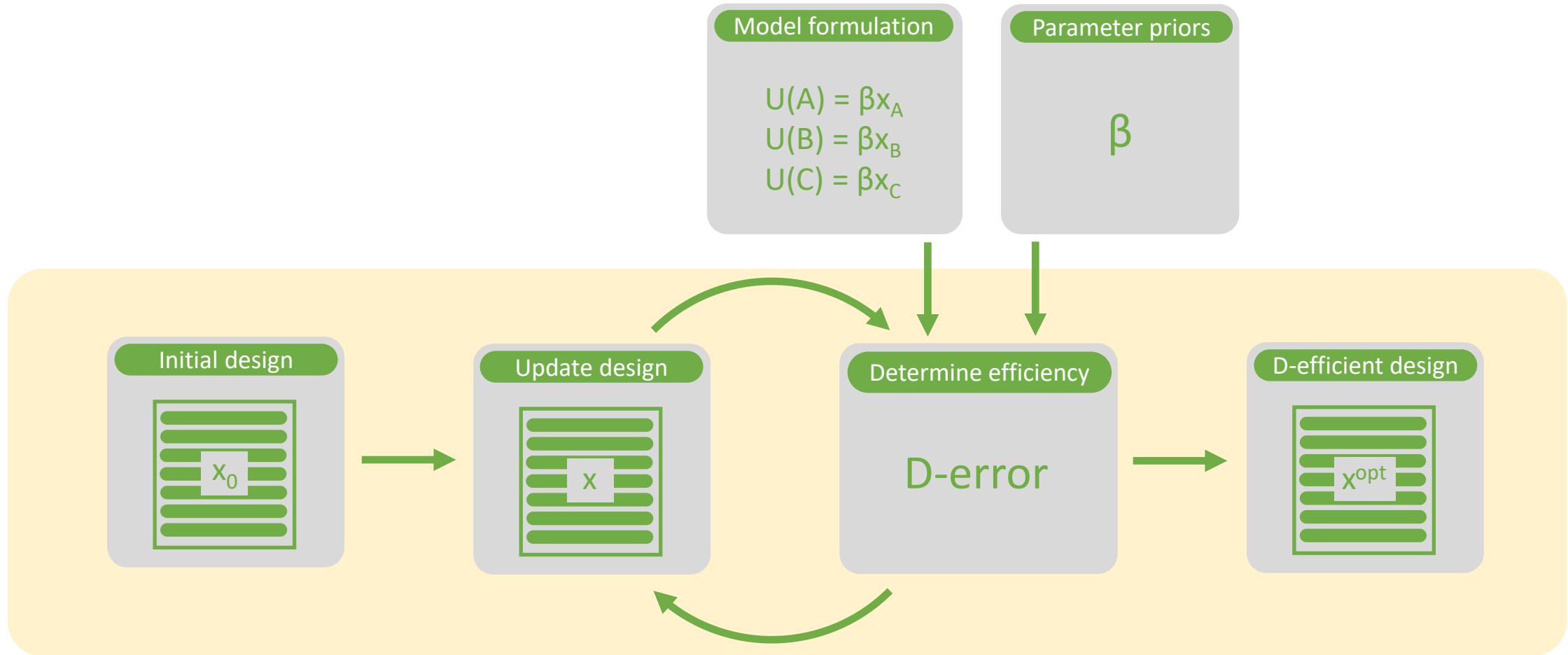
Model specification  
& estimation



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# Generating efficient designs

## General algorithm



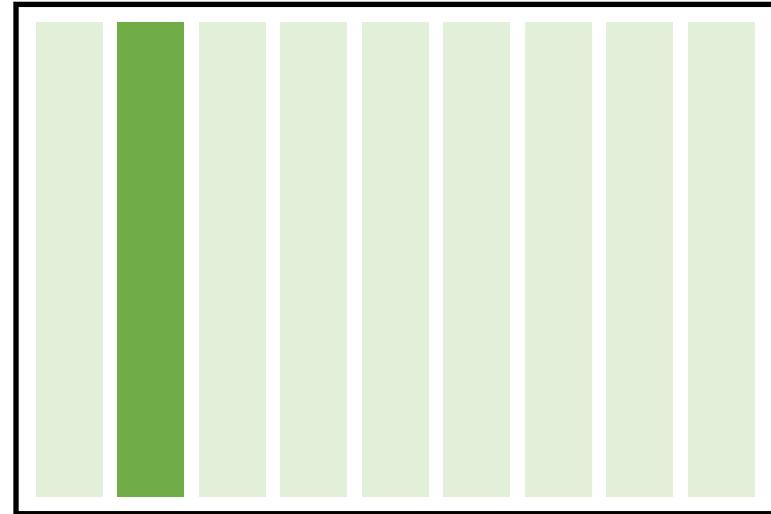
# Generating efficient designs

## Swapping algorithm

- ❑ Updates design by modifying columns
  - Swapping levels within attributes
- ❑ Suitable for designs with column-based constraints
  - Attribute level balance



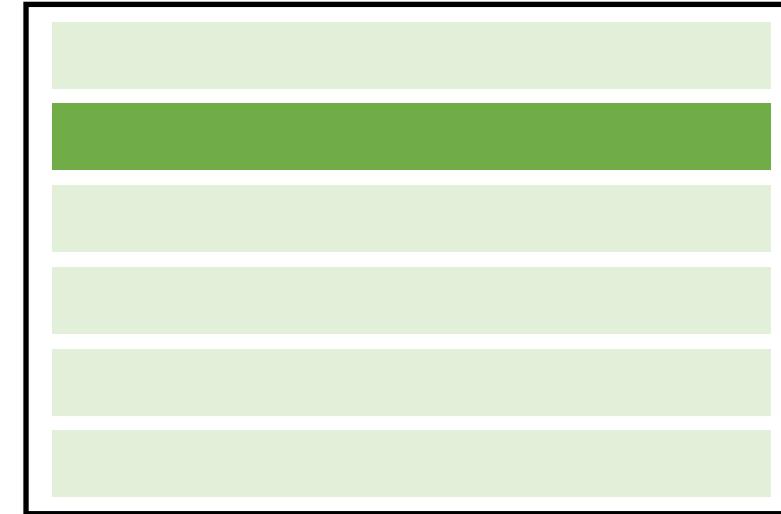
This is the default  
algorithm in Ngene



# Generating efficient designs

## Modified Fedorov algorithm

- ❑ Updates design by modifying rows
  - Swapping choice tasks from a candidate set
- ❑ Suitable for designs with row-based constraints
  - Dominance avoidance
  - Realistic profiles
  - Attribute level overlap



This is an alternative  
algorithm in Ngene

# Generating efficient designs

# Example

- See Efficient design – manual generation.xlsx

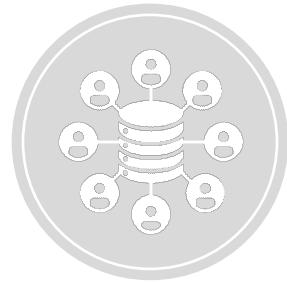
# Sample size requirements



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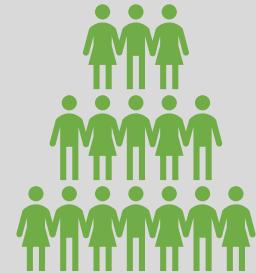
Interpretation  
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# Sample size requirements

## Minimum sample size requirement for each parameter

- Expected covariance matrix can be used to predict the minimum required sample size for statistically significant parameters

Sample size estimates

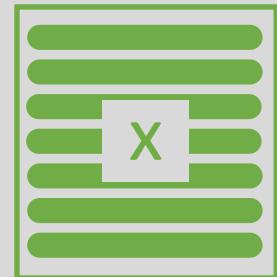


Model formulation

Experimental design

Parameter priors

$$\begin{aligned}U(A) &= \beta x_A \\U(B) &= \beta x_B \\U(C) &= \beta x_C\end{aligned}$$



$\beta$



Expected covariance matrix

$$\text{var}(\beta | x)$$

# Sample size requirements

## Minimum sample size requirement for each parameter

- Assuming a 5% significance level, desired t-ratio for parameter  $\beta_k$  is

$$|t_k| = \frac{|\beta_k|}{\text{se}(\beta_k | \mathbf{x}) / \sqrt{N_k}} \geq 1.96$$

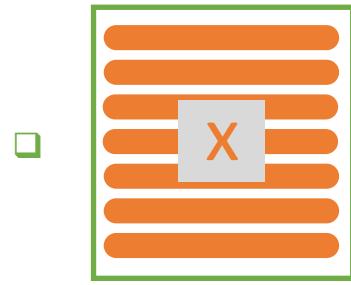
- Re-arranging terms, corresponding sample size estimate is

$$N_k \geq \left( \frac{1.96 \cdot \text{se}(\beta_k | \mathbf{x})}{\beta_k} \right)^2$$

# Sample size requirements

## Example

- What minimum sample size is needed for each parameter to be statistically significant?



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.36 & -0.14 & -0.07 \\ -0.14 & 0.79 & 0.06 \\ -0.07 & 0.06 & 0.12 \end{pmatrix}$$

$$\beta_1 = 0.15$$

$$\beta_2 = -0.13$$

$$\beta_3 = 0.32$$

$$N_1 \geq \left( \frac{1.96 \cdot \sqrt{0.36}}{0.15} \right)^2$$

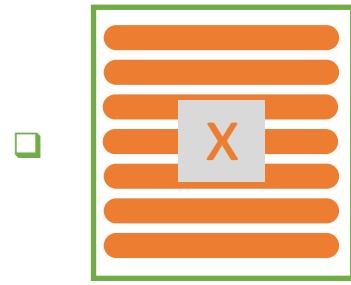
$$N_2 \geq \left( \frac{1.96 \cdot \sqrt{0.79}}{-0.13} \right)^2$$

$$N_3 \geq \left( \frac{1.96 \cdot \sqrt{0.12}}{0.32} \right)^2$$

# Sample size requirements

## Example

- What minimum sample size is needed for each parameter to be statistically significant?



$$\text{var}(\beta | \mathbf{x}) = \begin{pmatrix} 0.36 & -0.14 & -0.07 \\ -0.14 & 0.79 & 0.06 \\ -0.07 & 0.06 & 0.12 \end{pmatrix}$$

$$\beta_1 = 0.15$$

$$\beta_2 = -0.13$$

$$\beta_3 = 0.32$$

$$N_1 \geq 61.5$$

$$N_2 \geq 179.6$$

$$N_3 \geq 4.5$$

# Sample size requirements

## Caveats of sample size estimates

- They are only meaningful with informative (non-zero) priors
- They are not exact (because priors are merely best guesses)
- They assume that a decision-maker faces all choice tasks in the design
  - Multiply with number of blocks in design to obtain actual sample size estimate
- They indicate minimum requirements
  - For more reliable parameter estimates (with higher  $t$ -ratios) you need a larger sample size

# Sample size requirements

## More information

- Rose, J.M. & Bliemer, M.C.J. (2013) Sample size requirements for stated choice experiments. *Transportation*, 40, 1021-1041.
- De Bekker-Grob, E.W., Donkers, B., Jonker, M.F. & Stolk, E.A. (2015) Sample size requirements for discrete choice experiments in healthcare: a practical guide. *The Patient*, 8, 373-384.